The Association for Packaging and Processing Technologies

- **87** years old (established in 1937)
- **900+** member companies
- **$83+** million total revenue
- **150+** staff in:
  - Reston, Va. – PMMI Headquarters
  - Chicago, Ill.
  - Mexico City, Mexico
PMMI Business Drivers equip the makers of packaging and processing technologies to succeed in a competitive global marketplace.

PACK EXPO Portfolio of Trade Shows unites the world of packaging and processing to advance industries.

PMMI Media Group connects manufacturers year-round to the latest solutions, trends and innovations in packaging and processing.
Portfolio of Trade Shows

Unites the world of packaging and processing to advance industries.
PMMI Media Group

**Audience Engagement**

Quality, original content to educate and engage your customers

**Data**

250,000+ database enriched with unique first party data to precisely target your ideal audience

**Technology**

Exclusive marketing tools to streamline campaign planning, execution, reporting and leads analysis
Reach PACK EXPO attendees year-round, with highly targeted campaigns.

Increase awareness of your products and brand to targeted markets through digital vehicles like Facebook and brand-safe websites.

Drive traffic to your website and trade show booth.

Wendy Sawtell can answer questions. Contact her at wsawtell@pmmimediagroup.com.
The Official Publication of

Published Quarterly

*The Summer issue is out!*

oemmagazine.org
The PMMI Media Group editorial staff is always on the lookout for success stories in the packaging, processing and automation industries.

Share your story with one of our editors and you just might see it in our next issue!

Matt Reynolds – 312.205.7918 – mreynolds@pmmimediagroup.com

Joyce Fassl – 312.222.9256 – jfassl@pmmimediagroup.com

Stephanie Neil – 312.205.7927 – sneil@pmmimediagroup.com

Dave Greenfield – 312.205.7938 – dgreenfield@pmmimediagroup.com

Keren Sookne – 312.205.7933 – ksookne@pmmimediagroup.com
Marketing Insights:
A new resource for industrial marketers, from PMMI Media Group.

Discover trends and tips for getting the most out of your marketing investment by reading the online blog, email newsletter or printed quarterly issue.
New from PMMI Media Group:

- **Mundo PMMI** Spanish language media brand
- For professionals who package, process and automate in **Latin America**

Also available:
Newsletters, Facebook and Web Sponsorships
Focused Resources for Your Business:

• Business Intelligence
• Education & Workforce Development
• Global Marketing
• Industry Services
• Conferences & Events
PMMI publishes reports on a range of industry topics that are *free* to members!

- Market Assessments
- E-Commerce
- Flexible Packaging
- Nutraceuticals
- Snack Foods
- Industry White Papers
  - Digital Printing
  - Pharmaceutical Packaging & Processing
  - Personal Care/Cosmetics
As part of membership, you receive:

- Quarterly Business Indicators
- Quarterly Economic Outlooks
- Best Practices Surveys
- Vision 2025 Reports
- Top to Top Reports
- Quickie Surveys
Recent Quickie Surveys

- Online Marketing
- Payment Terms
- State Taxes
- Detectable Materials
- Measurement Standards
- Service Technician Hours
- Benefits
- Drug Testing Policies

Want to see how you measure up? Request one now!

Questions?
Contact: Rebecca Marquez
Business Intelligence Coordinator
571.612.3205
New Sales Tool

Know the Trends – Share the Trends

PMMI will supply one VIP Comp Code (per member company) for you to provide to current or potential customers – allowing them full access to our library of industry and economic reports – absolutely free!

To Request and Use a VIP Comp Code:

1. Email Rebecca Marquez, business intelligence coordinator, PMMI at rmarquez@pmmi.org.

2. You will receive your VIP comp code within 24 hours.

3. Your VIP comp code is unique to your organization not to each individual recipient.

4. Your VIP comp code can be distributed to existing and potential customers so that they can download PMMI’s Industry and Economic reports at no cost!
Sent to your inbox every Thursday

Benchmark Partner & Supplier Relationships

The 2018 Partners and Suppliers Quickie Survey benchmarks engagement and expectations of partners and suppliers to improve and strengthen these relationships across the industry. Complete the survey to:

- Find out how much your peers rely on local distributors for their components.
- See how often companies, similar to your own, expect to see their suppliers.
- Learn how much industry peers are shifting to online purchases for components.

Participate Now

This Just In

Get Your Pint On!

According to our newly released 2019 Craft Breweries and Distilleries Machinery and Automation Trends white paper craft beer and craft spirits are two segments of the beverage market that have garnered significant attention in the last decade, attracting consumers to a specialty item steeped in the authenticity of its production methods. While craft beer and craft spirits are at different stages of growth and maturity in their respective markets, they are ultimately quite similar, with several overlapping industry challenges and needs. Shared concerns amongst craft producers include:

- Space constraints
- Implementing automation
- Small-batch changeover
- Outsourcing
- Packaging considerations
PMMI currently offers eight assessments:

- Fluid Power 1
- Industrial Electricity 1 & 2
- Mechanical Components 1 & 2
- Motors and Motor Controls
- Programmable Logic Controllers 1 & 2
Online Technical Training

PMMI’s eLearning courses help improve efficiency and reduce downtime by keeping your staff up to date on basic skills. These interactive courses are available anytime online and cover these topics:

• Basic Electrical Components
• Basic Mechanical Components
• Fundamentals of Risk Assessment
• Introduction to Packaging Machinery
• Troubleshooting Packaging Machinery (Available in Spanish)
NEW Class!

**Fundamentals of Field Service** helps prepare personnel for the non-technical aspects of being a technician. The course covers customer service, communication skills, troubleshooting techniques and more.

**Who Should Attend:**
New technicians, Assemblers or Engineers going out on service calls, Technicians who could benefit from a refresher.

See [pmmi.org](http://pmmi.org) for 2019 dates!
Two-Day, Hands-On Workshops

Risk Assessment Workshops show you how to conduct a risk assessment in your plant that meets both U.S. and global machinery standards.

Certified Trainer Workshops teach technicians how to deliver consistent, high-quality training to others.
Risk Assessment Workshops

Students learn how to:

• Build better, safer, more productive machines — often at a reduced cost

• Meet customer requirements for documented risk assessments

• Understand the legal implications of risk assessment for new and legacy equipment
Certified Trainer Course

Students Learn:

• Training techniques including how to teach the adult learner, the 4-step training process, performance checks, and recognition

• To assess needs, build a partnership agreement, and develop a training plan

• To develop training documentation and job aids

• How to identify training/learning gaps, develop a follow-up plan, and measure training outcomes
Leadership Development Program

Addresses:

- Supervising direct reports
- Providing and receiving constructive feedback
- Focusing on continuous performance improvement
- Building teams and developing teamwork
- Collaborating with colleagues
- Implementing the vision and mission of their company
- Communicating with and interacting with key customers
- Building relationships
- Acting as leaders in their own companies
20 Manufacturing Summer Camps in 2020-2021
PMMI U Skills Fund

Investing in the future of our industry
Member companies can receive **up to $1,000 annually** towards job-related education and training costs for their employees, for both PMMI training and training from other sources.
Up to $10,000 in matching funds...

For members to provide learning and development opportunities to *current* employees.
Up to $50,000 in matching funds...

For members to actively participate in development of educational programs to engage the future workforce in their area.
Member Family Scholarship Program

Eligibility:

• Be an employee or immediate family member of an employee at a PMMI member company.

• Student must be enrolled in an accredited 2 or 4 year college, university or vocational/technical school in a course of study relevant to a business or business-related field with preference given to mechatronics, packaging or processing curriculum.

• Academic Achievement: GPA of 3.0 or higher

TEN $5,000 scholarships currently available!
Online Job Board

Post entry level and internship positions and connect with students interested in the packaging and processing industries

careerlink.pmmi.org
Career Link LIVE

Purdue University Northwest STEM Career Fair  
*September 5, 2019*  
Hammond, Ind.

University of Illinois Chicago Engineering Career Fair  
*September 18, 2019*  
Chicago, Ill.

CareerLink @ PACK EXPO  
*September 23 - 24, 2019*  
Las Vegas, Nev.  
*Open to CPGs*
Scholarships

PMMI awards over $300,000 in scholarships each year to students studying packaging, processing, engineering and mechatronics at over 60 U.S. colleges and technical schools.

- Tuition scholarships
- Travel scholarships for students attending PACK EXPO Trade Shows
Global Marketing Reports:

- Guide to Global Markets
- Global Packaging Trends
- Market Assessments for:
  - Brazil
  - Canada
  - Colombia
  - Mexico
  - Thailand
  - India
Export Assistance

Members can:

• Exhibit in the PMMI pavilion at international trade shows
• Use the International Trade Show Assistance Program (General Members Only)
• Try Export Experts and get your toughest export questions answered
• Access agent directories
• Access research on key international markets
<table>
<thead>
<tr>
<th>Event</th>
<th>Location</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXPO PACK Guadalajara</strong></td>
<td>Guadalajara, Mexico</td>
<td>June 11 - 13, 2019</td>
</tr>
<tr>
<td><strong>ProPak Asia</strong></td>
<td>Bangkok, Thailand</td>
<td>June 12 - 15, 2019</td>
</tr>
<tr>
<td><strong>FISPAL Tecnologia</strong></td>
<td>Sao Paulo, Brazil</td>
<td>June 25 - 28, 2019</td>
</tr>
<tr>
<td><strong>ProPak China</strong></td>
<td>Shanghai, China</td>
<td>June 19 - 21, 2019</td>
</tr>
<tr>
<td><strong>Envase Argentina</strong></td>
<td>Buenos Aires, Argentina</td>
<td>Sept. 10-13, 2019</td>
</tr>
<tr>
<td><strong>GulFood Manufacturing</strong></td>
<td>Dubai, UAE</td>
<td>Oct. 2019</td>
</tr>
<tr>
<td><strong>Andina Pack</strong></td>
<td>Bogota, Colombia</td>
<td>Nov. 19 - 22, 2019</td>
</tr>
</tbody>
</table>
### 14 Additional Shows Supported by Trade Show Assistance

<table>
<thead>
<tr>
<th>Show Name</th>
<th>Dates</th>
<th>City/Country</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ProPak Philippines</strong></td>
<td>Jan., 24 - 26 2019</td>
<td>Manila (Philippines)</td>
</tr>
<tr>
<td><strong>ProPak Vietnam</strong></td>
<td>19 - 21 March 2019</td>
<td>Ho Chi Minh City (Vietnam)</td>
</tr>
<tr>
<td><strong>TAIPEI PACK</strong></td>
<td>19 – 22 June 2019</td>
<td>Taipei (Taiwan)</td>
</tr>
<tr>
<td><strong>RosUpack</strong></td>
<td>18 – 21 June 2019</td>
<td>Moscow (Russia)</td>
</tr>
<tr>
<td><strong>EAST PACK Indonesia</strong></td>
<td>20 – 23 June 2019</td>
<td>Surabaya (Indonesia)</td>
</tr>
<tr>
<td><strong>PackPlus</strong></td>
<td>28 – 31 August 2019</td>
<td>New Delhi (India)</td>
</tr>
<tr>
<td><strong>FachPack</strong></td>
<td>24 – 26 September 2019</td>
<td>Nuremberg (Germany)</td>
</tr>
<tr>
<td><strong>PackEx India</strong></td>
<td>13 – 15 September 2019</td>
<td>Mumbai (India)</td>
</tr>
<tr>
<td><strong>ProPak Myanmar</strong></td>
<td>12 - 14 September 2019</td>
<td>Yangon (Myanmar)</td>
</tr>
<tr>
<td><strong>Saudi Agro-Food/ Saudi Food-Pack</strong></td>
<td>21 – 24 October 2019</td>
<td>Riyadh (Saudi Arabia)</td>
</tr>
<tr>
<td><strong>PPMA Show</strong></td>
<td>1 – 3 October 2019</td>
<td>Birmingham (UK)</td>
</tr>
<tr>
<td><strong>Agroprodmash</strong></td>
<td>7 – 11 October 2019</td>
<td>Moscow (Russia)</td>
</tr>
<tr>
<td><strong>ProPak India</strong></td>
<td>21 - 23 October 2019</td>
<td>Mumbai (India)</td>
</tr>
<tr>
<td><strong>Interpack</strong></td>
<td>7 - 13 May 2020</td>
<td>Dusseldorf (Germany)</td>
</tr>
</tbody>
</table>
Int’l. Agents Reception at PELV

Date: Tuesday, Sept. 24
Time: 4:00 p.m.
Location: International Business Center

Register and get a directory of agents attending.

Set up meetings in advance and meet in person without any international travel.
CPA, The Association for Contract Packagers & Manufacturers

PMMI provides association management services to the CPA.

MISSION STATEMENT: CPA’s mission is to enable its members to maximize business opportunities and growth beyond industry norms and greater than they can accomplish alone.

CPA's objectives include:

• Establishment of ethical standards among contract packagers and their clients
• Programs to increase knowledge and expertise within the industry
• Promotion of the effective use of contract packaging services.

contractpackaging.org
Institute of Packaging Professionals

PMMI provides association management services to the Institute of Packaging Professionals (IoPP).

MISSION STATEMENT: The Institute of Packaging Professionals is dedicated to creating networking and educational opportunities that help packaging professionals succeed.
PMMI provides association management services to the Cold Pressure Council.

**MISSION STATEMENT:** To lead, facilitate and promote industry standardization, user education and consumer awareness of High Pressure Processing.

CPC members can use the High Pressure Certified logo on products.

ColdPressureCouncil.org
The Packaging Management Council (PMC) provides a roundtable for senior packaging leaders to exchange information on trends and issues that will enhance member company knowledge related to packaging and operations. It seeks to raise awareness of the role that packaging professionals play in delivering all types of products to businesses and consumers.

MEMBERS

3M
ACH Food Companies Inc.
Bedford Systems LLC
BIC Consumer Products USA
Bush Brothers & Co.
Campbell Soup Company
Colgate-Palmolive
ConAgra Foods, Inc.
Energizer
Freshpet
General Mills
Hershey Foods Corporation
Hollister Incorporated
Janssen Ortho LLC
Johnson & Johnson
Johnsonville Sausage LLC
Jurst Borm

McCormick & Co., Inc.
McNeil Consumer Healthcare
Mead Johnson Nutrition
Medtronic
Merck
MillerCoors
Newell Rubbermaid
PepsiCo
S.C. Johnson & Son Inc.
Sabra Dipping Company, LLC
Sargento Foods, Inc.
Schwan’s Shared Services, LLC
Starbucks Coffee Company
The Boston Beer Company
The Scotts Miracle-Gro Company
Treehouse Foods
White Wave Foods
The Organization for Machine Automation and Control

OMAC is the organization for automation and manufacturing professionals that is dedicated to supporting the machine automation and operation needs of manufacturing.

The objective of the OMAC Packaging Workgroup (OPW) is to maximize the value of packaging and processing machinery by improving automation guidelines and standards leading to improved flexibility, capability, and reduced system integration costs.

omac.org
The Organization for Machine Automation and Control

Board of Directors

Paul Redwood  
Chairman  
Church & Dwight, Co. Inc.

Spencer Cramer  
Secretary  
ei3 Corporation

Jay Joyner  
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Procter & Gamble

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Board Member  
B&R Automation

Art Smith  
Board Member  
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Chris Mills  
Board Member  
E-Technologies
Packaging & Processing Women’s Leadership Network

- 1,100+ professionals in the network
- Executive Council made up of end users/CPGs and PMMI members
- Live events at all PACK EXPO shows
  - 550+ attended the 2018 PACK EXPO International event
  - 120+ attended the 2019 ProFood Tech networking breakfast
- Resources include a quarterly newsletter, website and LinkedIn network with blogs, articles and videos

REGISTER

Networking Breakfast at PACK EXPO Las Vegas
Tuesday, Sept. 24

pmmi.org/ppwln
MISSION: Identify and influence regulatory and standards issues that will impact the industry now and in 3 – 5 years.

PMMI is a member of the American National Standards Institute (ANSI) and participates in the ANSI Company Member Forum, Organizational Member Forum and Consumer Interest Forum.

PMMI has been accredited as a Standards Developing Organization (SDO) by the American National Standards Institute since 1972.

PMMI standards and technical reports include:

- ANSI/PMMI B155.1 - 2016 Safety Requirements for Packaging and Processing Machinery
- PMMI B155 TR 1 design guidelines for the robotic handling of filled corrugated containers with vacuum
- PMMI B155 TR 2.1 Tolerances For Regular Slotted Containers (RSCs)
- PMMI B155 TR 2.2 Tolerances For Scored And Slotted Corrugated Sheets And Trays
PMMI represents its members with involvement in U.S. and International Standards including:

- ISO TC122 Packaging –
- ISO TC 199 Safety of Machinery
- ISO 31000 Risk Management

**WG5 Risk Assessment**
- EN/ISO 12100:2010; 22100; Safety of machinery
- ISO 14159:2002 Safety of machinery -- Hygiene requirements for the design of machinery

**WG8 Control Systems**
- EN/ISO 13849-1:2015 Safety of machinery - Safety-related parts of control systems
- ISO 13849-2:2012 - Safety of machinery -- Safety-related parts of control systems
- EN/ISO 13850:2015 Safety of machinery -- Emergency stop function
- EN/ISO 13851:2002 Safety of machinery -- Two-hand control devices

**Goal – Harmonization of U.S. and EN/ISO Standards**
PMMI is Involved in Additional U.S. and International Standards including:

- RIA 15.06 Robots
- B11 Machinery standards
  - B11.0 Risk Assessment
  - B11.19 Performance Criteria for Safeguarding
- NSF/3A 14149-1 Hygienic design for meat and poultry
- MH10.4 – US TAG for RFID, Linear, 2D barcodes
- ANSI/ASSE Z244.1 Lockout/Tagout
Networking and tools to facilitate communication between suppliers and end users.

Participate in an exceptional forum for open dialogue between manufacturers and OEMs who share a dedication to operational excellence.

Over 250 companies collaborate on solving common operational challenges.

Develop best practices and protocols for free industry adoption.
Executive Council

Josh Becker
Senior Manager, Packaging Systems
The Hershey Company

Wilken Benjamin II
Principal Packaging Equipment Engineer
Rich Products Corporation

Eric Bliss
Sr. Engineering Manager
Blommer Chocolate Company

Brett Butler
Vice President of Plant Operations
Bumble Bee Foods

Ryan Clemens
Packaging Engineering Manager
Great Lakes Cheese Co., Inc.

James Couch
Director of Operational Improvement
Smithfield Foods, Inc.

Margie Custin
General Manager
Mettler Toledo Product Inspection

David Devries
Engineer
Amway

Patrick Donoghue
Market Manager, Consumer Goods
Lenze Americas

David Drum
Principal Engineer
Kellogg Company

Donald Edsall
Business Development Manager
Schneider Electric

Janet Edwards
Vice President of Operations
Musco Family Olive Company
Executive Council (cont.)

Terry Farris  
Director of Engineering  
Bush Brothers & Company

Greg Flickinger  
Sr. Vice President of Operations  
Green Thumb Industries, Inc.

Shawn French  
Director of Packaging  
Performance & Technology  
Danone North America

Roy Greengrass  
Director of Manufacturing Engineering  
Impossible Foods

Dana Greenly  
National Packaging Manager  
ASCO

Mark Hanley  
Sr. Asset Reliability Manager  
Land O’ Lakes, Inc.

Doug Herald  
COO  
Ameriqual

John Hilker  
SVP Manufacturing  
The C.F. Sauer Company

Bob Johnston  
Sr. Director  
Post Holdings

Paul Kafer  
Vice President of Engineering  
Darigold

Richard Larsen  
Chief Facilities and Equipment Officer  
Honeyville, Inc.

Bret Mohar  
Vice President of Manufacturing  
Amy’s Kitchen, Inc.
Executive Council (cont.)

Vince Nasti  
*Vice President of Operations*
Nation Pizza Foods

Chris Nutley  
*President*
MSW Packaging

Narinder Pal Singh  
*Vice President of Engineering*
Olam Americas, Inc.

Carol Pritchett  
*Manager, Core Technologies*
Abbott Laboratories

Warren Pruitt  
*Vice President of Global Engineering Services*
Colgate Palmolive

Jim Prunesti  
*Vice President of Engineering*
Conagra Brands

Lisa Rathburn  
*Vice President of Engineering*
Marzetti Company

Jason Robertson  
*Director of Business Development*
CRB

Hugh Roddy  
*Director of Automation and Reliability*
Chobani

Chad Sayles  
*Director of Corporate Engineering*
Hormel Foods Corporation

Paul Schaum  
*COO*
Pretzels, Inc.

Scott Spencer  
*COO*
Island Abbey Foods® Ltd.
Executive Council (cont.)

Don Van Tassle  
*Bakery Director*  
Gold Standard Baking, Inc.

Philip Vanasse  
*Director of Engineering*  
Land O’ Frost, Inc.

Tony Vandenoever  
*Director of Supply Chain Engineering*  
Tropicana

Chay Vue  
*Sr. Director of Engineering*  
Schwan’s Company

Robert Washington  
*Director of Market Quality and Compliance*  
Johnson & Johnson

David Watson  
*Vice President of Engineering, Filling, and Packaging*  
Campbell Soup Company

Joe Zembas  
*Director*  
The J.M. Smucker Company
Total Cost of Ownership

Definitions and Guidelines
Checklists
# REQUEST FOR PROPOSAL

Guidelines Help Deliver Capital Project Excellence

## THE CHALLENGE

Clarifying project requirements and minimizing costly misunderstandings between CPGs and OEMs through a rigorous Request for Proposal (RFP) process.

## THE SOLUTION

A tool that enables both OEMs and CPGs greater understanding of project requirements, resulting in better outcomes for all stakeholders involved in the process of specifying and executing capital projects.

## SEVEN KEY STEPS FOR A CAPITAL PROJECT RFP

1. **INVITATION TO PARTICIPATE**
   - CPG provides the bidder with a “high level” abstract of the project, requirements and purpose.

2. **COMPANY INFORMATION**
   - CPG provides relevant information of its company, site location and primary contact information.

3. **INSTRUCTIONS AND SCHEDULE TO COMPLETE RFP**
   - CPG provides the bidder with specific instructions and an overview of the timeline to respond.

4. **DOCUMENTS SUMMARY**
   - CPG provides a summary of the documents that are the basis of the RFP.

5. **PROJECT INTRODUCTION**
   - CPG provides a more detailed description of the equipment’s requirements.

6. **PRODUCT AND PACKAGE DESCRIPTION**
   - CPG provides the bidder with input on product/package final material parameters.

7. **PERFORMANCE SUCCESS CRITERIA**
   - Quality, cost, validation and performance requirements are measured.

## STREAMLINE YOUR RFP PROCESS

Download the RFP Guidelines and Template and find out how to connect with the OpX Leadership Network at industry events by visiting [OpXLeadershipNetwork.org](http://OpXLeadershipNetwork.org).

Find the OpX Leadership Network group on [LinkedIn](https://www.linkedin.com).
REMOTE EQUIPMENT ACCESS

5 vetted best practices
Platinum Sponsor

EMERSON

Gold Sponsors

OpXLeadershipNetwork.org
Executive Leadership Conference

Held annually in the Spring

SAVE THE DATE:
April 18 – 21, 2020
JW Marriott Marco Island
Marco Island, FL

• 160+ executives from 100+ PMMI member companies
PMMI Roadshow

Recently held at B&R Automation Corp., Roswell, GA

pmmi.org/roadshow

*Total Cost of Ownership, Factory Acceptance Test, Overall Equipment Effectiveness
2019 Regional Dinners

July 18, 2019
Royal Canadian Military Institute
Toronto, Canada

August 13, 2019
Lake Elmo Inn
Lake Elmo, Minn.
November 4-6, 2019
Cincinnati, OH

Includes general sessions, strong networking, breakout discussions and a plant tour hosted by R.A Jones.

More than 300 professionals attended in 2018 from over 150 member companies

REGISTER: pmmi.org/annualmeeting
Recognize Your Rising Stars at the PMMI Annual Meeting

Nominations open!

• Submit nominations by Sept. 6

• Winners receive FREE airfare, hotel stay, meeting registration and a feature in OEM Magazine

• Annual Meeting will be held in Cincinnati, Nov. 4-6

pmmi.org/emerging-leaders-network/awards
“Emerging leaders are members of your team that show dedication to their company and to the packaging and processing industry through a displayed commitment to learning and professional development.”

PMMI’s Emerging Leaders connect through:

• PMMI Member Meetings
• Networking Receptions at PACK EXPO
• LinkedIn Group
Members have an opportunity to support the industry by volunteering their time and expertise on one of these committees:

- Business Intelligence
- Education
- Workforce Development
- Global Marketing
- Membership
- Show
- Emerging Leaders
- Strategic Planning
- Industry Relations
- Program Planning
Upgrade Your Training Skills at PACK EXPO East

Make the most out of your Philly trip by registering for PMMI's Certified Trainer Workshop! From April 16-17 at PACK EXPO East, elevate your training skills and still experience all the show has to offer.

Sign Me Up

Showcase Your Brand to Food and Beverage Processing Professionals!

Do you supply equipment for food and beverage processing? Don't miss PMMI's signature supplier branding program. Leaders in Processing, beginning with your ad in the February issue. Program reservations are due January 12th. Learn more.

Brand Security or Beauty?

Brand Security or Beauty in Nutraceutical Packaging? You Don't Have to Choose. Read more about Covion and Oviond Brand.

ADVANCE YOUR BUSINESS

Gain Competitive Insight About Global Markets

PMMI's Global Marketing Department offers research and statistics covering the global packaging & processing machinery industries in the International Research Library. All International Research Reports are available online and are free to PMMI members.

Visit the Library

The Results are In!

Did you complete PMMI's Industry Compensation and Benefits Best Practices Survey? If so, keep an eye on your inbox for a complete data report along with your company's personalized report to benchmark your data against other PMMI members. This valuable resource is only available to survey participants and is not for sale. To designate a survey contest of your company so you don't miss out next time, contact Rebecca Marquez, business intelligence coordinator, PMMI at rmarquez@pmmi.org

PMMI THINKS...

How does your organization reward your employees for achieving goals?

Take a moment to answer this month's polling question and be entered to win a FREE, limited edition coffee tumbler! Winners will be selected at random from all participants.

Answer the Question

is your answer.
Discover how we can provide value to your business.

Presentations to:
• Your management team
• Your sales team
• Sales/Service meetings
• HR

Ask us to VISIT!
Call Member Services at 571.612.3200.
Take Advantage of Your Membership Today!